



## DENISE G. LANXTON



Denise G. Lanxton is Chief Financial Officer of Long International and has over 39 years of hands-on experience in the engineering, design/build, construction, legal, and construction claims industries. Her expertise includes accounting processes, finance, tax filings and tax compliance, audits, cash-flow management, hedging accounts to mitigate financial risks related to fluctuation of foreign exchange rates, accurate and comprehensive financial reporting to executive management for short and long-term financial strategizing, WIP/backlog, contract administration, project controls and analyses, human resources, information technology, and operational business management for mid-size and large corporations. She is experienced in the development, maintenance, coding, and quality control of document databases to support the evaluation of construction claims, entitlement analyses, and schedule delay analyses. She has prepared

detailed analyses of project events based upon contemporaneous correspondence and project documentation to support expert witness reports on large construction projects. In addition, Ms. Lanxton has U.S. and international experience on large and complex Department of Defense, municipal, aviation authority, transportation authority, manufacturing, oil and gas refinery, and commercial projects.

### EDUCATION

Data Processing, Seminole Community College, 1992

Accounting and Data Processing, Orlando Business College, 1986

Data Processing, St. Petersburg Community College, 1985

### PROFESSIONAL AFFILIATIONS

Past Member of SMPS (Society for Marketing Professional Services)

### TECHNICAL EXPERIENCE

Representative U.S. and international technical experience includes:

- Construction claims analyses for medical center buildings pertaining to the Department of Veterans Affairs and compliance with FAR and VFAR regulations.
- Project Controls and Contract Administration for large scale, high security, Department of Defense projects.
- Full-cycle operational and financial management of multi-company/multi-office firms.

### PROJECT EXPERIENCE

Ms. Lanxton has served as a Contract Administrator and Project Financial Controller on projects ranging in size from US\$1 million to US\$600 million. She has reviewed project documentation and assessed the financial performance of projects and reported to owners, engineers, contractors, and legal counsel on projects. Representative projects include the following:

- NIMIC (Washington, D.C.) – Construction Cost: US\$78 million. Contract consisted of the design and construction of a building addition/renovation, conversion of four facilities and demolition of eight buildings. Ms. Lanxton was responsible for all contract administration and billings associated with this



project. In addition, she oversaw the design and construction firm's administration of accounting, contracts, subcontracts, project controls and analyses, legal issues, and real estate transactions.

- DISA (Baltimore, MD) – Construction Cost: US\$275 million. Design/Build project for NAVFAC's new one million square foot multi-story administrative/laboratory facility. Ms. Lanxton managed the contract administration, accounting, and joint venture administration of this construction management project. She was responsible for all contract administration and billings associated with this project. In addition, Ms. Lanxton oversaw the Design/Build firm's administration of accounting, contracts, subcontracts, project controls and analyses, legal issues, and real estate transactions.
- GOAA/Greater Orlando Aviation Authority (Orlando, FL) – Construction Cost: US\$12.8 million. Replaced existing elevators and provided new elevator equipment, penthouse, replaced escalators, renovations to restrooms and installed monitoring system for new elevators and escalators in the landside terminal and parking lot at the Orlando International Airport (OIA). Ms. Lanxton was responsible for all contract administration, billings, and minority participation reporting associated with this project. In addition, she oversaw the Design/Build firm's administration of accounting, contracts, subcontracts, project controls and analyses, legal issues, and real estate transactions.
- NAVFAC (Patuxent River) – Construction Cost: "Confidential". Silver LEED rating Design/Build project for the Presidential Helicopter programs support facility. Ms. Lanxton was responsible for the Design/Build firm's administration of accounting, contracts, subcontracts, project controls and analyses, legal issues, and real estate transactions.
- OVAMC (Orlando VA Medical Center) – Department of Veterans Affairs (Orlando, FL) – Construction Cost: US\$600 million. Construction of the "Medical City" campus was divided into four construction packages with three general contractors for a 1.2 million square foot facility in Lake Nona, FL. Ms. Lanxton was responsible for the preparation and submittal of a Request for Equitable Adjustment claim which was FAR and VFAR compliant. The claim was based on the failure to provide a complete design, project delays and disruptions, untimely responses to questions, unresolved change orders, loss of labor and equipment productivity, labor inefficiencies, unabsorbed home office overhead (Eichleay Method) and loss of revenue stream using a Modified Total Cost Method.
- ORMC Bed Tower Expansion and Comprehensive Packages (Orlando, FL) – Construction Cost: US\$125 million to US\$150 million. This project was one of the largest expansion and renovation efforts in the history of the hospital. The Bed Tower consisted of a 190 bed, 10-story tower that was approximately 345,000 square feet. Ms. Lanxton was responsible for managing three major contracts with five sub-projects rolled into a consolidation and summarized. In addition, she was responsible for tracking all pending change orders to ensure timely issuance by the general contractor to avoid delays in billings. Ms. Lanxton oversaw all Owner Controlled Insurance Program enrollments pertaining to lower tier subcontractors and their monthly report submittals. She was also responsible for all Owner Direct Purchase submittals and tracking against purchase orders and resolving any excess billings.
- Dr. Phillips Performing Arts Center (Orlando, FL) – Design/Construction Cost: US\$386 million. The new performing arts venue featured a 2,700-seat amplified hall for Broadway theater, class play events, a 1,700-seat acoustic hall for ballet, operas and orchestral performances and a 300-seat venue for small functions. Ms. Lanxton was responsible for managing all aspects of the contract administration and accounting for this project and was also responsible for reporting to the City of Orlando's Blueprint Compliance Consultant on all work performed by the general contractor and subcontractors through online certified payrolls, a Monthly Utilization Report, and a Workforce Utilization Report.



**PROFESSIONAL EXPERIENCE**

**Long International, Inc.**

*Orlando, Florida Area (2012 to Present)*

As Chief Financial Officer for Long International, Ms. Lanxton provides the leadership, management, and vision necessary to ensure that the organization has the proper financial and operational controls, the essential administrative and reporting procedures, and the required information technology and systems in place to effectively grow the organization, ensure financial strength, and operating efficiency. Ms. Lanxton prepares all financial statements, shareholder reports, tax returns, and governmental agency reports. She analyzes and prepares critical financial strategies and performance management, based on backward-looking analyses and forward-looking projections. She tracks and manages cash flow and financial planning as well as analyzing the company's financial strengths and weaknesses and proposing corrective actions to the C-level executive management team to optimize company performance while ensuring compliance with the laws and company's policies. Ms. Lanxton prepares, tracks, and provides accurate client financial reporting on mid-size to mega-projects related to budgets, actuals, manpower, and forecasts. She is skilled in the development, coding, quality control, and maintenance of comprehensive document databases to support detailed schedule analyses, contract analyses, claims preparation, claims defense, and negotiated settlements. She has prepared detailed analyses of contemporaneous correspondence and project documentation to identify and evaluate major engineering and construction problems in support of expert witness reports on large construction projects.

**Eden Site Development, Inc.**

*Longwood, Florida (2009 to 2012)*

As the Controller and Compliance Manager of a multi-company site development and utilities contractor, Ms. Lanxton provided contract administration and project financial analyses and controls for numerous federal, local municipalities, school boards, and commercial projects. She was also responsible for coordinating and resolving all legal issues and construction claims with attorneys, owners, general contractors and subcontractors, including Request for Equitable Adjustment claims complying with FAR and VFAR regulations.

**SGM Engineering, Inc.**

*Orlando, Florida (2004 to 2009)*

As the Controller / Manager of Office Administration, Ms. Lanxton managed all aspects of the accounting, finance, contracts, legal issues, real estate transactions, and administration of a successful multi-company/multi-office MEP engineering firm in the U.S.A. and Dubai, UAE. Ms. Lanxton was responsible for all contracts, subcontracts, and project controls and analyses for major Department of Defense projects such as the Presidential Helicopter Hanger, Pentagon Renovations, and several federal projects with NAVFAC, DISA, and NIMIC.

**Broad and Cassel**

*Orlando, Florida (2002 to 2003)*

As the Accounting Supervisor of a large, prestigious business law firm, Ms. Lanxton oversaw all the accounting, contract, and project administration functions for its corporate office in downtown Orlando, FL.



Industries served included, but were not limited to, construction, education, energy, government, healthcare, real estate, transportation and utilities.

**Jones Lang LaSalle Americas, Inc.**

*Orlando, Florida (1999 to 2000)*

As the Financial Services Manager, Ms. Lanxton provided financial support and budget preparation for eight Class “A” high-rise commercial properties with multiple investor groups. Properties were located in the Orlando, Maitland, Jacksonville and Tampa, FL areas. Ms. Lanxton summarized and forecasted building activity and financial performance in areas of revenues and expenses based on past, present, and future operations and assisted the general managers with Capital Improvement Plans and due diligence on property sales and acquisitions.

**Brown and Caldwell**

*Orlando, Florida (1993 to 1999)*

As the Accounting Supervisor / Acting Area Business Operations Manager, Ms. Lanxton managed all aspects of the accounting, finances, contracts, legal issues, real estate transactions, and administration of a successful multi-office environmental engineering firm’s Florida operations to include project controls and reporting on a US\$30 million contract with Miami–Dade County and the Everglades Restoration project.

**Camp, Dresser & McKee, Inc.**

*Orlando, Florida (1983 to 1993)*

As the Contract Administrator / Lead Accountant, Ms. Lanxton oversaw all day-to-day accounting functions for the Central Florida area and related offices. She reviewed project revenues, profitability and multipliers with project managers and provided financial analyses, trends and forecasts for projects and the operation. She was responsible for the preparation of annual budgets and interim pro-forma statements for five offices. Ms. Lanxton managed all subcontractor activity to ensure compliance with contractual terms.