



## **JERRY L. JACKSON, P.E.**



Mr. Jackson is a Senior Executive Consultant with Long International. He has more than 40 years of engineering, project programming, project budgeting, scheduling and execution, land entitlement, and asset management experience. Mr. Jackson has expertise with project feasibility assessments, design team engagement and management, project tendering and award, contract negotiation and award, project closeout and asset management after completion. His project experience encompasses domestic and international projects in transportation, commercial, industrial, and residential buildings, water, and marine. Mr. Jackson has been involved in projects valued at upwards of US\$18 billion. More specifically, Mr. Jackson was instrumental in the design, construction, development and management of the multibillion-dollar, manmade island, The Pearl-Qatar, located in Doha. In addition, he has provided cost-to-complete claim analysis, construction defect analysis and project feasibility analysis. Throughout his career, Mr. Jackson has been involved in leading the resolution of numerous contract disputes and change orders. With a goal of claims avoidance transitioning into expensive litigation, he stresses strong documentation and persistent negotiation along with respectful discussions to create win-win solutions. Drawing on his experience with large and mega projects and the unique challenges of large contracts and claims, he has successfully negotiated contracts of up to US\$500 million and change orders and claim settlements of almost US\$75 million.

### **EDUCATION**

B.S. Civil, Structural, Geotechnical Engineering, Texas Tech University (Cum Laude), 1981

### **PROFESSIONAL REGISTRATIONS**

Registered Professional Engineer, Texas (No. 58615)  
LEED Accredited Professional

### **PROFESSIONAL AFFILIATIONS**

American Society of Civil Engineers (ASCE)

### **TECHNICAL EXPERIENCE**

Sample representative US and international technical experience includes:

- Creation, distribution, and evaluation of bidders lists, bidder qualification reviews, request for proposals and contract award recommendations
- Cost optimization and value engineering
- Negotiation, evaluation, and completion of contract forms, terms and conditions, exhibits, and project specifications
- Identification and systematic evaluation of major engineering and construction problems and their cause/effect relationship on cost and schedule overruns as well as solution propositions and remedies for problems
- Change order management and contract administration procedures and best practices
- Construction claims analysis, defense, and negotiations of settlements
- Construction defect analysis and cost-to-repair estimations