

KENNEY W. MCNABB, M.B.A.

Mr. McNabb is a Senior Executive Consultant with Long International and has more than 30 years of experience related to the design and build of industrial chemical manufacturing facility projects, projects to execute complex cross-functional corporate initiatives, and projects to navigate and execute acquisitions/divestitures and subsequent transitions. He has expertise in manufacturing projects including all phases of project planning, engineering, functional coordination, procurement, and construction. Mr. McNabb is also proficient with industrial control systems, automation, and integration of plant floor to business systems. He has performed owner due diligence evaluations of acquisition targets, corporate restructuring for industrial automation modernization, and forensic analysis of contractor performance. Moreover, he is experienced with the selection of appropriate contracting strategies, contract development (project, engineering, procurement, construction, transition services, continuing services), contract administration, claim analysis, risk prioritization, constructability, turnover and commissioning. Facets of this work include contract analysis, control estimates, unit price and lump sum estimates, cost variance analysis, rigorous change order management, overhead and indirect cost analysis, and the evaluation of bid error claims.

Mr. McNabb has lived and worked in five countries on four continents and was personally involved in the planning, execution, contract negotiation, and resolution of project problems. He has been involved with projects ranging in size from small plant-support improvements to world-scale international facilities, both wholly owned and joint venture. Mr. McNabb oversaw project management for a Fortune 300 Asia Pacific chemical company. He also became skillful at facilitating interaction among owner, contractor and subcontractor teams, and normalized executive expectations. Mr. McNabb has been called upon to coach contractors through difficult labor situations for the benefit of the project at hand, and has firsthand experience in the U.S., Mexico, Spain, Argentina, and China quantitatively analyzing cost, damage, and schedule claims for chemical plant design and construction, both concurrently with execution and retrospectively. In addition, he has expertise negotiating settlements of cost, damages, and schedule claims as part of day-to-day project management, to close out projects, and as part of arbitrations. Mr. McNabb has delivered written and oral testimony within arbitration of a disputed \$600 million pulp and paper industry project. As part of Long International's Project Management, Engineering, and Construction Issues Analysis Team, he performed a detailed analysis of change order, delay, and disruption issues on an LNG project in Australia. He has also guided a university through analysis of launching a new college and advised a privately held chemical company through a business process transformation culminating with the reimplementation of ERP systems.

EDUCATION

M.B.A., Global Executive, Duke University, 2003

B.S., Electrical Engineering, University of Tennessee, *cum laude*, 1988

PROJECT EXPERIENCE

Mr. McNabb has been involved in numerous domestic and international projects. He has served as an Engineering Manager, Checkout Coordinator, Construction Manager, Project Manager, Project Director, Director of Engineering, and Construction Director.