



LANCE C. CLARKE



Mr. Clarke is a Senior Executive Consultant with Long International and has over 24 years of experience in managing and leading multi-billion-dollar mega projects in the hydroelectric, oil sands, and offshore oil and gas industries. Mr. Clarke is skilled in procurement and logistical operations including risk analysis, negotiations, contract relationship management, dispute resolution, project finance, insurance, project execution strategy, and organizational development. He also has a proven track record of leading and managing cross-functional teams. Prior to joining Long International, Mr. Clarke served as Deputy Project Director for Nalcor Energy where he managed the CAD\$10 billion Lower Churchill Project, a major hydroelectric development located in Labrador, Canada. More specifically, Mr. Clarke was responsible for the overall development and implementation of the Lower Churchill commercial supply chain, legal

matters, insurance, information management, human resources, labor relations and training, property management, industrial benefits, and project management systems and processes while supporting all business case and financing initiatives.

EDUCATION

Bachelor of Commerce, Memorial University of Newfoundland, 1994

PROFESSIONAL INDUSTRY TRAINING

Media and Emergency Response Training, hosted by Nalcor Energy and various oil and gas institutions, 2002-2016

Construction Law Forum, Princeton University, Princeton, New Jersey, 2009

Insurance and Risk Management Training, The Risk Management Society, Las Vegas, Nevada and Aberdeen, Scotland, 2002 and 2009

Mega Project Development, Independent Project Analysis, Ashburn, Virginia, 2007

Petro-Canada Leadership Program, Memorial University, St. John's, Newfoundland and Calgary, Alberta, 2000-2006

Construction Claims Management Seminar, Las Vegas, Nevada, 2004

Level III CPP, Purchasing Management Association of Canada, St. John's, Newfoundland, 1994-1999

PROFESSIONAL AFFILIATIONS

Senior Member, Canadian Electrical Utilities Project Management Network (CEUPMN), 2008-2017

Partner Voting Representative, Maritime Link Joint Development Committee, 2012-2016

Labor Advisory Committee, Newfoundland Construction Association, 2014

Owner Representative, Owners' Labor Group, Construction Sector Council (CSC), 2010-2014

Vice President, Purchasing Management Association of Canada (PMAC), Newfoundland, 1998